

Curriculum Vitae of Jeffrey S. Lapin, CPM®, ARM®, DREI®

Full Name: Jeffrey S. Lapin, CPM®, ARM®, DREI®

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Profile:

An expert in real estate management, maintenance, and the standard of care for commercial and residential properties, including inspection and maintenance policies and procedures, landlord premises liability, financial reporting and fiduciary duties.

As an expert witness since 2015, I have been engaged on over 95 cases involving the standard of care for landlords and property managers, fiduciary duties and related topics for commercial and residential properties by attorneys representing both plaintiffs and defendants. My area of focus pertains to a landlord's/property manager's duty to perform regular, documented property inspections, to diligently act on the findings of such inspections and to maintain a reasonably safe and secure property at all times.

I was actively and directly involved in the management of all types of real estate for 40 years as a commercial and multi-family property owner, manager and later as a property management supervisor, management company co-owner and senior executive for national management companies.

I hold a Certified Property Manager (CPM®) designation and an Accredited Residential Manager designation (ARM®) from IREM, and a Distinguished Real Estate Instructor (DREI®) designation from the Real Estate Educators Association (REEA).

Since 2011, I have been an instructor delivering quality education and training of real estate professionals through the Institute of Real Estate Management (IREM®), the Building Owners and Managers Association (BOMA®), Colibri and the Tennessee Real Estate Education Services (TREES®).

As an instructor for these prestigious organizations, teaching accreditation and licensing courses in property management, maintenance, agency, risk management, ethics and finance, I have helped hundreds of real estate professionals advance their understanding and application of these topics, including policies and procedures designed to meet or exceed the standard of care.

I regularly create and deliver professional educational content for IREM®, including co-writing the IREM CPM course entitled Managing Maintenance Operations and Property Risk (MNT 402), which is a part of the required curriculum for IREM's professional designations.

In 2016, I was President of IREM Chapter 22 in Sacramento, California. In 2020, I was a contributor to the IREM® publication: Best Practices for Real Estate Management Services.

Education:

Master of Business Administration (MBA) – Pepperdine University, Malibu, California

Bachelor of Science – Business Administration – University of Southern California (USC), Los Angeles, California

Completed various CE courses annually.

Professional Qualifications:

Former V.P., Property Management, Licensed Real Estate Officer, partner and Supervising CPM® for a national real estate investment management company which was an IREM Accredited Management Organization (AMO). Retired August, 2021

Certified Property Manager (CPM®) – Institute of Real Estate Management (www.irem.org)

Accredited Residential Manager (ARM®) - Institute of Real Estate Management (www.irem.org)

Member and Distinguished Real Estate Instructor (DREI®) – Real Estate Educators Association (REEA®)

Former Adjunct Professor – University of Tennessee Chattanooga – Gary Rollins College of Business – Real Estate Fundamentals (FIN 3710) and California State University Sacramento – College of Business – Real Estate Principles (FIN 19)

2023/24 – Member Knowledge Solutions Advisory Council – IREM® National

Member – IREM® Best Practices Working Group – Contributor to 2020 Best Practices publication by the Institute of Real Estate Management (ISBN-13: 978-1-57203-290-3)

2016 President – Institute of Real Estate Management (IREM®) Chapter 22 – Sacramento, California

IREM® CPM® of the year – 2014 & 2017

Certified Instructor – IREM® national CPM® (Certified Property Manager) designation curriculum - MNT402 (Managing Maintenance Operations and Property Risk), FIN402 (Budgeting, Cash Flow and Reporting for Investment Real Estate) & ETH800 (Ethics for the Real Estate Manager) and numerous live and webinar courses.

Instructor – BOMI® International (Building Owners and Managers Institute International) – Design, Operation and Maintenance of Building Systems, Part I & II and Environmental Health and Safety.

Faculty Instructor – Tennessee Real Estate Education Systems (TREES)– TN Pre-license Education Courses

Licensed Course Instructor – Tennessee Real Estate Commission (Lic. #00946)

Certified Distance Educator – ARELLO (Assoc. of Real Estate Law Officials)

Member – IREM® Academy of Authors

Member – AAOA (American Apartment Owners Association)

Tennessee Licensed Affiliate Broker – Lic. #363444 (Status – Retired)

Peer-reviewed Journal Articles

Lapin, J.L. (2017). For Safety's Sake: A Reasonable Standard of Care for Commercial Properties. *Journal of Property Management Vol. 82, No. 1 – Jan/February, 2017, 9-12.*

Lapin, J.L. (2018). Do You Speak Finance?: How Owner Buy-In Begins Positioning Potential Expenses as Investments. *Journal of Property Management Vol. 83, No. 2, March/April, 2018, 28-30.*

Lapin, J.L. (2018). Five Steps Every Property Manager Should Take to Improve Maintenance. *Journal of Property Management Vol. 83, No. 3, May/June, 2018, 28-30.*

Lapin, J.L. (2020). Come On Back, the Air is Fine!: New Technology in HVAC Systems May Help Property Managers Reassure Nervous Tenants. *Journal of Property Management Vol. 86, No. 1, January/February, 2021.*

Select IREM® Courses Authored/Presented by Jeffrey Lapin, CPM

- IREM® MNT402 (Managing Maintenance Operations and Property Risk)
- HRS402 – Leading a Winning Property Management Team
- FIN402 – Budgeting, Cash Flow and Reporting for Investment Real Estate
- ETH800 – Ethics for the Real Estate Manager
- HVAC Made Simple – Maintenance Basics for Property Managers
- Project Management for Property Managers
- IREM Ethics Applied – Maintenance Operations
- Fires, Floods and Extreme Weather Events: Creating your Emergency Plan
- When Moments Count – Putting Your Emergency Plan into Action
- Hardening the Target – Commercial and Residential Property Safety and Security
- Risk Management - Five Things You Need to Do NOW to Stay out of Court

Select BOMA® Courses Authored/Presented by Jeffrey Lapin, CPM

- The Design, Operation and Maintenance of Building Systems, Pt. 1
- The Design, Operation and Maintenance of Building Systems, Pt. 2
- Environmental Health and Safety Issues
- BOMA Foundations (Various)

TREES® Courses Presented by Jeffrey Lapin, CPM

- Affiliate Broker Pre-License (aka 60-hour course)
- Course for New Affiliates (aka 30-hour course)
- Crash License Prep Course