

PAUL WESLEY BURKETT  
PUBLISHED ARTICLES AND INSTRUCTIONAL OUTLINES

**The following are Insurance Agent and Agency Educational Seminars with published outlines that have been presented over the past ten years.**

- Advanced Time Element Coverages (4 hours)
- Additional Insureds and Certificates of Insurance (4 hours)
- Bonds (Contractor and Court) Coverages (2 hours)
- Business Automobile Coverages (4hours)
- Business Automobile Gaps and Traps (4 hours)
- Businessowners Coverages (2 hours)
- Commercial General Liability Coverages (8 hours)
- Commercial Inland Marine Coverages (4 hours)
- Commercial Property Risk Management Case Studies (2 hours)
- Commercial Property Cause of Loss Forms (2 hours)
- Commercial Property Coverages (4 hours)
- Commercial Property Endorsements (2 hours)
- Contractors Liability Coverages (4 hours)
- Construction Defect Coverages in Nevada (4 hours)
- Crime Coverages (2 hours)
- Cyber Liability Coverages (4 hours)
- Cyber Risk Management – Identification, Analysis, Control and Finance (8 hours)
- Directors and Officers Liability Coverages (4 hours)
- Electronic Data Processing Coverages (2 hours)
- Electronic Data Processing Gaps and Traps (4 hours)
- Employment Related Practices Liability Coverages (4 hours)
- Environmental Impairment Liability Coverages (4 hours)
- Equipment Breakdown Coverages (2 hours)
- Excess Liability Coverages (2 hours)
- Fiduciary and Employee Benefits Liability Coverages (4 hours)

PAUL WESLEY BURKETT  
PUBLISHED ARTICLES AND INSTRUCTIONAL OUTLINES

Garage Insurance Coverages (2 hours)

Health Insurance Group and Individual Coverages (4 hours)

Homeowners Coverages (6 hours)

Insurance Agency Operations (8 hours)

Insurance Agent Errors and Omissions Loss Prevention (8 hours)

Insurance Ethics (4 hours)

Insuring Personal Toys (4 hours)

Intellectual Property Coverages (2 hours)

Life Insurance and Health Insurance Basic Coverages (4 hours)

Personal Auto Policy (8 hours)

Personal Line Coverage Case Studies and Solutions (4 hours)

Personal Umbrellas (2 hours)

Personal Recreational Vehicles and Watercraft Coverage (4 hours)

Products Liability the Forgotten Coverages (4 hours)

Special Property Endorsements and Gaps (4 hours)

Time Element Coverages (4 hours)

Workers Compensation Coverages (4 hours)

**Numerous Articles Published for the Nevada Independent Insurance Agents for their Newsletter on Agent Errors and Omission Loss Prevention.**

Certificates of Insurance and Regulatory Environment, Fall 2011

Susceptibility of Small Businesses to a Cyber Attack, Summer 2011

2011 ISO Homeowners (HO 00 03) Multi State Revisions, Spring 2011

Lessons from Environmental Errors and Omission Claims, Winter 2011

Dodd Frank Wall Street Reform and Consumer Protection Act Impact on Insurance Agents, Fall 2010

PAUL WESLEY BURKETT  
PUBLISHED ARTICLES AND INSTRUCTIONAL OUTLINES

Intellectual Property Loss Exposures, Summer 2010

How Many of Your Restaurant Accounts Are Exposed?, Spring 2010

What Agents Need To Tell Their Clients about Cyber Liability!, Winter 2010

**Articles for the Resource Magazine published by the National Alliance for Insurance Education & Research in Austin, Texas.**

Warning Beware of Cyber Gaps, Summer 2012

Impact of a Privacy Breach, Are You Protected?, Summer 2011

Contemplating Cyber Risk - Software, Application, Data, and Information Security for Today's Connected Enterprises, Winter 2010

Surge Ahead and Take Charge, Spring 2004

Navigating the E & S Market, Winter 2003

The Workers' Compensation Dilemma, Conflicts with ADA and FMLA, Spring 2001