

GLENN BIERMAN

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[Capital Markets Expert Witness](#)



CEO / Board of Directors / Advisor Expert Witness / FINRA / JAMS

Highly experienced Expert Witness, CEO, & Board Member

Capital Markets expert hired by Attorneys, Private Equity, VC's, Boards of Directors, Companies, and individuals to due diligence, financial audits, forensic accounting. **Expert Witness – FINRA / JAMS / Civil** - IPO, Corporate Finance, Securities, M&A, Due Diligence, Compliance, Nasdaq Hearings, Arbitrations, Mediations. Hired to prepare litigation presentations.

TYCON PARTNERS, LLC, Palm Beach / Miami / New York, NY - FOUNDER / OWNER 1995 – Present
Expert Witness Capital Markets / Capital Markets Advisory / Project Management / Investment Banking / Due Diligence

Capital Markets expert, energetic, driven professional with experience, skills, and success in operations, management with focus on revenue and bottom line growth. Experience with early stage companies providing assistance with sales, operations, funding, strategic partnering, IPO's with listing on Nasdaq and NYSE American as well as, selling assets for companies that failed to list on a public exchange. Financial due diligence, expert witness and forensic accounting.

C- Level Positions / Board of Directors / Advisory Board (Partial List)

- Ø 2016-PRESENT - IMAC REGENERATION – HEALTHCARE - FUNDING & NASDAQ IPO
- Ø 2018 - PRESENT - CBD SCIENTIFIC - CBD - FUNDING & IPO
- Ø 2015-2018 - TREE ZERO - ADVISORY BD. - CLEAN TECH - FUNDING & IPO
- Ø 2013-2015 ECANN MEDIA EVP – FUNDING
- Ø 2010-2013 ARB, INC. – COO / BD. MEMBER - APPAREL INDUSTRY - BUS. DEV. & FUNDING
- Ø 2006-2007 ALLIANCE GROUP SERVICES – ADVISORY BOARD - TELECOM - BUSINESS DEV.
- Ø 2004-2006 MAVERICK DIGITAL - CEO & BD. MEMBER – WIRELESS - FUNDING & IPO
- Ø 2002-2004 CONSULTANT – GRADIPORE TELECOM – BUSINESS DEVELOPMENT
- Ø 2002-2004 METAL STORM - DEFENSE - ADVISORY BD. - FUNDING & NASDAQ LISTING
- Ø 2002-2004 PRANA BIOTECH - ADVISORY BD. - FUNDING & NASDAQ LISTING
- Ø 2002-2004 AGT BIOTECH - ADVISORY BD. - FUNDING, M&A, NASDAQ LISTING
- Ø 1998-2002 EVP & BOARD MEMBER – NETBOOTH CORP. – DATA AND WIRELESS
- Ø 1997-1998 INDUSTRIAL SERVICES OF AMERICA - CEO & BD. MEMBER - M&A, NASDAQ
- Ø 1998-1999 CEO – WEBTEL WIRELESS – VOIP AND CELL SERVICE PROVIDER
- Ø 1995-1998 TSG – PAYPHONES BUSINESS - ADVISORY BD. - M&A & NASDAQ IPO
- Ø 1996-1998 LIFESTREAM - MEDICAL DEVICE ADVISORY BOARD - FUNDING & LIST ON AMEX
- Ø 1996-1997 QUANTUM LEAP - CEO & BD. MEMBER - FUNDING & IPO
- Ø 1996-1997 ENSEC - IT - ADVISORY BD - FUNDING & NASDAQ IPO
- Ø 1995-1997 NUWAVE TECHNOLOGY - ADVISORY BD. - FUNDING & NASDAQ IPO

AMERIPRISE FINANCIAL, Norwalk, CT

2009 – 2010

Wealth Management / Investment Banking / Executive Compensation

FINANCIAL ADVISOR: Investment Banker focusing on transactional business and Financial Advisor focused on public company compensation plans, asset management and financial planning for ultra-high net worth clients, businesses and individuals.

CITI SMITH BARNEY, Westport, CT

2007 – 2009

Investment Banking / Wealth Management / Executive Compensation

VICE PRESIDENT / FINANCIAL ADVISOR: Technology and Life Sciences Investment Banker focusing on transactional business and Financial Advisor focused on public company compensation plans, asset management and financial planning for ultra-high net worth clients, businesses and individuals.

GLOBAL MARKETS CAPITAL, LLC. (Registered FINRA/SIPC), New York, NY & Sydney AU 2002 – 2004*Boutique Investment Banking firm specializing in International Mergers & Acquisitions in Biotech, Life Sciences and Technology.*

FOUNDER & EXECUTIVE VICE PRESIDENT: Developed an International Investment Banking firm specializing in Biotech, Life Sciences and Technology based on the TYCON model. Responsible for Corporate Development, Deal Structure, Deal Placement, Marketing, Operations, Recruiting, Regulatory / Compliance, Financial and servicing clients.

Selected Accomplishments:

- ◆ **Frost & Sullivan Award for best middle market buy side transaction in 2004.**
- ◆ **M&A Transactions** – over 2 dozen International transactions accomplished.
- ◆ **Structured and secured \$3mm investment into GMCG, LLC** from the Chairman of a major Wall Street firm & Public Fund in Australia.
- ◆ **Registered business with FINRA** – As a Principal of the firm I was responsible for the supervision, compliance and filing all appropriate forms for new and ongoing registrations.
- ◆ **Filed all focus reports and monthly net capital reports.** Responsible for Compliance all regulatory financial filings.
- ◆ **NASDAQ listed (ADR) several Australian Companies.**

GTH CAPITAL, INC. (Greenberg Traurig P.A.), New York, NY

1999 – 2002

Corporate Development (non-legal) division of a top 20 law firm.

EXECUTIVE VICE PRESIDENT: Sold TYCON's client base to Greenberg Traurig and was brought in to develop a non-legal Corporate Financial Advisory (Investment Bank) division based on TYCON's model. Assisting clients in corporate development, public market strategy, corporate finance planning, fund raising, recaps, M&A, strategic planning and interim Executive Management.

Selected Accomplishments:

- ◆ **Recruited Analysts and staff** to write investment related industry sector Reports and Newsletters.
- ◆ **Organized Operations** and set up system to process deal flow from the 850 Attorneys.
- ◆ **CEO / Board Member of Webtel Wireless (Private – VoIP / calling card company)**
 - ❖ **Positioned company for public offering** after private investment of \$8.5mm.
 - ❖ **Recruited Management team** to accelerate sales growth and support operations.
 - ❖ **Developed Operations Plan** to position company for rapid growth and put infrastructure in place for Sales, Engineering, Operations and Customer Services.
- ◆ **CORPORATE DEVELOPMENT – LIFESTREAM (PUBLIC – AMEX)**
 - ❖ **Listed company on American Stock Exchange** from OTC – BB.
 - ❖ **Initiated and executed an Investment Banking Agreement and private funding(s).**

GOLDSTEIN GOLUB KESSLER, New York, NY

1992 – 1995

*Consulting Division of Accounting Firm***DIRECTOR OF TECHNOLOGY CONSULTING**

Directed a team of consultants for due diligence, forensic accounting, technology & disaster recovery consulting for several clients, including large to mid-sized law firms, financial, industrial and business services. Responsibilities included needs analysis with clients, RFP development, bidding process, vendor evaluations / selection and Project Management of awarded bid through installation, training and ongoing support & upgrades.

International Law firm

DIRECTOR OF TECHNOLOGY

Responsible to provide this international law firm (5000 employees) with all aspects of technology including voice, data, messaging, portable communications, mobile case rooms, video conferencing, litigation support and team development for a staff of over 100 employees. Consultant to firm's clients on technology issues.

Selected Accomplishments:

- Ø **Reduced budget from \$17mm to \$8.5mm with a better quality of service**, reduced staff from 100+ to 5 utilizing technology and implementing new operations plan. Renegotiated all vendor contracts.
- Ø **Implemented first fiber optic LAN's in all 19 offices** – designed, developed RFP, selection of vendors and supervised installation of all offices.
- Ø **Responsible for implementation of all system installations and upgrades including new office installations worldwide.**
- Ø **Negotiated vendor contracts and managed unionworkers.**
- Ø **Designed and set up disaster recovery plan.**

ROTELCOM, Rochester, NY

1986 – 1989

PROJECT MANAGER / REGIONAL MANAGER

Started as Project Manager on the installation of the first fiber optic LAN's/WAN at the Military Academy at WestPoint and integrating the system with the Internet. Promoted to Regional Manager responsible for 5 counties of customers voice and data installation, sales support and service. Was assigned as the Project Manager on a 20,000 line installation at IBM Poughkeepsie. Full management responsibility including hiring and supervising staff.

SELECTED ENGAGEMENTS:

- ◆ **PROJECT MANAGER FOR IBM POUGHKEEPSIE ROLM INSTALLATION**
- ◆ **PROJECT MANAGER FOR THE MILITARY ACADEMY AT WEST POINT INSTALLATION OF FIRST LAN'S & FIBER WAN'S AND CONNECTIVITY TO THE INTERNET**
- ◆ **REGIONAL MANAGER FOR OVER 300 ACCOUNTS IN 5 COUNTIES.**

IBM CORPORATE TELECOMMUNICATIONS, White Plains, NY

1985 – 1986

HQ Telecommunications.

ANALYST / CORPORATE LIAISON

Responsible to develop RFP for IBM plants & branch offices for the installation of new telecommunication systems. Responsibilities include liaison with HQ, site, and vendors. Project Management through entire pre-installation through post-installation. Installations included Triangle Research Park (15,000), Boca Raton (22,000), Charlotte (7,500).

TELECOM EQUIPMENT CORP. Kingston, NY

1982 – 1985

GENERAL MANAGER

Was promoted to General Manager after the successful installation of a 10,000-line voice and data system at IBM Kingston. Responsible to develop RFP's, installations, service and moves, adds and changes for the operation. Responsible for customer service, RFP's, sales, hiring and managing a staff of 24 plus subcontractors.

NORTHERN TELECOM (Nortel) New York, NY

1980 – 1982

SYSTEM ENGINEER – DANRAY & SL (VERY LARGE TELCOM SYSTEMS)

Automated the moves, adds and changes department on my computer. Was trained as a System Engineer / Specialist on computerized voice and data systems for customers, IBM East Fishkill, Citibank, Equitable and other large customers as needed.

EDUCATION / TRAINING

Bachelor of Arts (BA) in Psychology/ Education – SUNY at NEW PALTZ, NY

FINRA Licenses (Expired) Series 7, 24, 63, 65, 79

NORTEL – Telecommunications / Network Engineer

Engineering Accreditation (partial list) – Rolm, NEC, 3 Com, Cisco, IBM, Siemens, Nortel, AT&T, UNIX, Microsoft, HP, Network Management, fiber optics, disaster.

EXPERT WITNESS EXPERIENCE

Civil, FINRA (Financial Industry Regulatory Authority) & Arbitrations, Interrogatories, Depositions and Trials Testimony for:

- ◆ FINRA & JAMS Arbitration
- ◆ Corporate Finance
- ◆ IPO
- ◆ Due Diligence
- ◆ Capital Markets
- ◆ Financial Matters
- ◆ M&A
- ◆ Public Listing – Nasdaq Hearings

CASES

1. Expert Witness - JAMS (Current) – Underwriter v. Public Company - compliance. and litigation presentation. The result was I found several additional claims against Underwriter.
2. Expert Witness – Civil (Current) - Investor vs. Public Company – Research, reports, and litigation trial preparation. The result of my first Report - Opposing Counsel contacted my client within 24 hours of filing, to discuss Settlement.
3. Expert Witness – Civil - BWCI Pension Trustees Limited v. Cambridge Capital Group, LLC – Report and litigation trial preparation.
4. Expert Witness - ARB, Inc. Financial issues, forensic accounting, and litigation presentation.
5. Expert Witness - FINRA Arbitration (Individual) vs. Broker Dealer, compliance. and litigation presentation. The result was I found several additional claims against Broker Dealer and assisted with filing a Motion to Modify. The 3 Arbitrators agreed with the Motion and increased the claim to \$5 million, which resulted in a quick settlement.
6. Expert Witness - NCT Group FINRA Hearing on Public Listing Issues
7. Expert Witness - FINRA Arbitration (Registered Rep) - Financial Issues, compliance, and litigation presentation.
8. Expert Witness - Civil Trial - Organick Inc. - Financial issues, forensic accounting, and litigation presentation.
9. Expert Witness - Family Court - (Individual) - Financial issues, forensic accounting, and litigation presentation.
10. Expert Witness - Family Trial - (Individual) –Financial issues, forensic accounting, and litigation presentation

Total Cases: 10

Testimony in Deposition: 7

Testimony at Trial: 5

Testimony at FINRA Hearings: 6

REFERENCES AVAILABLE UPON REQUEST