

Michael C. Buck

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EXECUTIVE PROFILE

Fleet Maintenance & Management Transition ▪ Process Improvement ▪ Mergers & Acquisitions
Procurement ▪ Operations ▪ Business Startups ▪ Human Capital ▪ Leadership Transitioning

Recognized as an experienced senior level fleet and executive with more than twenty years of proven success in developing systems and infrastructures to promote profitability. Adept at bolstering the performance of both physical and human capital. A strategic communicator who will solicit buy-in and institute initiatives focused on promoting fiscally prudent organizational growth.

CAREER SYNOPSIS

MCB Consulting, Charleston, IL

2008-Present

FLEET MAINTENANCE, PROCUREMENT, & LEADERSHIP DEVELOPMENT CONSULTANT

2005-2006

- Launched firm to supply companies with fleet management expertise in preventive maintenance programs, procurement and warranty recovery initiatives, litigation, fuel/tire management, leadership development, and DOT, CSA, OSHA regulatory compliance.
- Subject Matter Expert in Commercial Transportation, Business, & Product Liability Litigation. (FMCSR, DOT, CSA, & OSHA regulatory compliance.)
- Interim Director of Maintenance & Procurement - reduced client's fixed and variable costs by \$ 4.1 million in seven months through improved tire, fuel, and capital purchasing processes while reducing road service failures by 35% and improved CSA score by 19.
- Developed maintenance processes enabling reduction of vendor costs by \$2.3 million and improved CSA score by 28 through the development & implementation of maintenance call-center and vendor network.
- Interim Director of Maintenance & Process Improvement - Averted bankruptcy of client by delivering \$2.1 million in savings from \$5 million to \$2.9 million in nine month, reduced average monthly road failures from 175 to 50 a 350%reduction.
- Director of Maintenance – Reduced maintenance expense by 3.8M while simultaneously reducing road calls from an average of 350 per month to 45 per month in 14 months.

Paramount Freight & Logistics, Ft. Myers, FL

2008

A global freight forwarding and logistics provider offering sea, air, road and rail transportation services.

DIRECTOR – FUEL CONSERVATION & ACQUISITIONS

Entrusted to design and implement conservation and maintenance programs to secure measurable improvements.

- Contributed to \$24 million in M&As, performing equipment valuations and IT/safety systems assessments; cut \$1.5 million from a \$12 million company purchase price through thorough and accurate equipment valuations.
- Captured \$1.5 million in annualized savings in a three-month period by bettering fuel efficiency; installed monitoring equipment and conducted driver training and ongoing communications and brokerage initiatives.
- Led acquisition team integration of operations, HR, safety, and maintenance systems and procedures for 300+ units under Paramount's corporate umbrella.
- Garnered \$100,000 savings in capital equipment purchases via successful strategic vendor negotiations.

Con-Way Freight, Ann Arbor, MI

2006-2008

A \$1.5 billion LTL carrier with over 8000 tractors and 24,000 trailers operating from 500 terminals.

DIRECTOR – MAINTENANCE

Recruited by company president to lead efforts to cut costs, improve service, and raise productivity.

- Reduced maintenance costs from \$30 million to \$24.6 million and increased fuel economy from 6.1 to 6.4 while managing the loss of ULSD via driver outreach incorporating education, competitions, and incentives in only seven months.
- Reduced breakdown frequency 25%, lowered inventory, lead-time, shipping costs and centralized tire management program.
- Facilitated integration of three companies; oversaw 7,500 pieces of power equipment, 184 locations, and 500+ employees, including 36 shop/field managers and 430+ mechanics in 26 shops.

- Instituted talent development programs for 500+ mechanics and 80 management team members.

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Waste Management Atlanta, GA

2005

A Texas-based holding company servicing over 20 million customers in waste removal, recycling, beneficial-use landfill gas products and waste to energy plants.

SOUTHERN GROUP FLEET DIRECTOR

Entrusted with maintenance, procurement, and performance of 6,800 pieces of power equipment across 123 facilities in 11 states and Puerto Rico.

- Secured \$7 million cost reduction while improving reliability 25% via benchmarked metrics, process enhancements, and cost-benefit analysis of maintenance measures.
- Raised productivity 35% in both union and non-union locations by utilizing performance metrics.
- Transitioned a \$70 million capital expenditure to continual build model and negotiated vendor pricing.

Exelon Corporation, Chicago IL

2003-2004

A \$19 billion distributor of electricity and natural gas with 28,800 MW of production capacity.

DIRECTOR OF FLEET SERVICES

Captained 20-person team integrating (merging) two organizations comprising 6,000 power units and 23 locations.

- Secured a \$7 million cost reduction from \$39 million to \$32 million while improving reliability 192% from 125 monthly failures down to 65, in 10 months, via benchmarked metrics, process enhancements and utilizing cost-benefit analysis of maintenance measures.
- Reduced FTE count by 42; boosted reliability 56% and availability 30%; achieved 2,200-unit fleet reduction in two years and secured 20% productivity boost.
- Lowered rates 10% by aligning vehicle charge-back process with Sarbanes-Oxley/GAAP reporting standards.

United Parcel Service, Minneapolis, MN

1992-2001

The world's largest package delivery company utilizing a fleet of over 100,000 motor vehicles and nearly 600 aircraft to deliver over 16 million parcels daily.

DISTRICT FLEET MANAGER (2000-2001)

- Reduced maintenance costs 24%, improved breakdown frequency 20%, slimmed turnover 25%, and transformed <10% emissions testing pass rate to 85%+.
- Came in at 38% and 28% under plan respectively in 2001 and 2002 on a nearly \$2 million operating budget.

MANAGING CONSULTANT-UPS PROFESSIONAL SERVICES (1999-2001)

- Launched the consulting division and landed United States Navy, Cemex USA, and American Airlines as clients.
- Developed the first Fleet Maintenance Assessment & Procedures Curriculum and Manual.

REGIONAL COORDINATOR & TRAINING MANAGER (1992-1999)

- Entrusted with managing budgets as high as \$9.5 million; designed and implemented training and development programs for 2200 managers, mechanics and interdepartmental personnel throughout the Eastern Region.
- Successfully opened three (3) major hubs, one (1) parts distribution center, and UPS Fleet Professional Service firm.
- Led process improvement assessment team reducing cost and improving service in 28 locations.

EDUCATION & TRAINING

Ohio University & University of Phoenix

Master of Business Administration – Completed June 2011

Cabrini College

Bachelor of Arts degree in Professional Communication / Minor in Business May 2000.

Spartan School of Aeronautics

Certificate in Power Plant Technology

ASE Certified Mechanic | National Institute of Automotive Service Excellence