



## Eric Kimberling

### Expert Witness

Eric is a prominent expert and global thought leader in the ERP and enterprise systems market. With over 20 years industry experience, he has helped more than 200 clients globally in manufacturing, distribution, retail, services, energy, utilities, non-profit and government. Eric provides expert witness services including deposition and testimony, case evaluation and report writing.

#### Sample Thought Leadership:

- Author of widely influential ERP YouTube channel, blogs, whitepapers and articles
- Author of ERP industry reports
- Keynote Speaker – The Manufacturing ERP Experience – Metalforming Magazine – 2011 and 2014
- Member of the Denver University Speaker's Bureau
- Guest lecturer for Denver University, Colorado University, and University of Rochester
- Lead facilitator of educational ERP Boot Camps and Digital Stratosphere industry conferences
- Speaker at the AAPA Conference, Managing ERP Projects Conference, Managing Your SAP Projects, and other conferences
- Host of webinar and podcast series covering ERP best practices
- *Recovery Ready ERP*, Supply and Demand Chain Executive, July 2010
- Focus Publications' *List of 25 ERP Experts and Influencers to Track in 2010*
- Author of *Lessons from 1,000 ERP Implementations* - a book detailing ERP best practices

#### Career Summary

- **Third Stage Consulting Group**, CEO and Founder, 2018-present
- **Panorama Consulting**, President, Founder, and Managing Partner, 2005-2018
- **Independent ERP Consultant**, 1997-1998, 2003-2005
- **SchlumbergerSema**, Managing Consultant, 2000-2003
- **PricewaterhouseCoopers**, Senior Consultant, 1998-2000

#### Expertise

- SAP, Oracle, Microsoft Dynamics, Epicor, and other ERP systems
- Software Evaluation and Selection
- Organizational Change Management
- Program and Project Management
- Contract Negotiation
- Expert Witness Testimony
- Business Process Optimization
- Six Sigma
- Lean Manufacturing and Value Stream Analysis

#### Sample Expert Witness Cases

- Partner Services, Inc v. Avanade
- The United States of America and the State of Illinois, Ex Rel. Kathy Pishghadamian v. Nicor Gas
- Flotek Industries, Inc. v. CD Group, Inc.
- California State Controllers Office v. SAP
- Midwest Tape LLC v. ESR Associates, Inc
- Grupo Viz/SUKARNE v. Oracle Mexico
- Buren v. Airgas USA, LLC
- U.S. Welding V TECSYS, Inc.
- Atos Canada, Inc. V. Siemens Canada Limited
- Waste Management v. SAP
- Whaley Food Service Repairs v. Epicor
- Stoneridge Software v. Sopris Systems, LLC