Publications by Eric Kimberling

Recent Blogs and Articles:

- My Life as a Microsoft Dynamics Expert Witness
- Understanding the Differentiators Between SAP S4/HANA and Oracle Cloud
- How to Define a Great Digital Strategy and Roadmap
- Removing Danger from Digital Transformation
- Runnin' with the Devil: Uncovering the Truth About ERP Consultants
- Lessons from over 1,000 ERP Implementations
- Organizational Change Management Must-Dos for your Global Digital Transformation
- Kickstart your Digital Transformation ERP Implementation Before it Begins
- What is the Third Stage of ERP Software and Digital Transformation?
- Unveiling the Truth about ERP Software Selection: It's Time to Streamline the Process

TechTarget:

- Does SaaS ERP ROI always beat on-premises ERP? It depends – Aug 2014
- SAP vs. Oracle: Who comes out ahead? – Jul 2014
- Organizational change management plan is key to ERP projects – Jan 2014
- Master the five success factors for ERP upgrades – Dec 2013
- Five tips to improve your Oracle implementation methodology – Nov 2013
- Six keys to effective ERP implementation training for employees – Sept 2009

Metalforming Magazine:

- 10 Tips for ERP Selection and Implementation – Aug 2014
- Ten Hut! ERP Implementation Basic Training – Sept 2013

Supply & Demand Chain Executive:

- Recovery-ready ERP – Jul 2010

Business-Software.com:

- [“Gotchas” to Look for When Hiring an ERP Consultant](#) – Oct 2013
- [Are Emerging Trends in ERP Flattening Industry Verticals?](#) – Sept 2013
- [Can ERP Software Help Save American Manufacturing Jobs?](#) – Sept 2013
- [Using ERP Systems to Fuel Operational Scalability](#) – Sept 2013
- [How to Avoid Going to Trial Over an ERP Failure](#) – Aug 2013
- [Five Signs of Executive Misalignment on Your ERP Implementation](#) – Aug 2013
- [Using ERP Systems to Increase Productivity](#) – Jul 2013
- [Integrating Business Intelligence Into an ERP Implementation](#) – Jun 2013
- [ERP Implementations: Cloud vs. On-Premise Deployment Strategies](#) – Jun 2013
- [The Price Tag of ERP Failure: $440 Million?](#) – Jun 2013
- [Confessions of an SAP Expert Witness: SAP Failures](#) – May 2013
- [The Case For – and Against – ERP Customization](#) – May 203
- [Hey You, Get Off of My Cloud: CIO Concerns with Cloud ERP Systems](#) – Apr 2013
- [Are ERP Systems Making a Comeback?](#) – May 2013
- [Five Reasons Why Business Process Reengineering Should Happen Before Your ERP Implementation](#) – Feb 2013
- [The Commoditization of ERP Systems: Same Old Song and Dance?](#) – Jan 2013
- [The Real Reasons Why ERP Implementations Fail to Deliver to Expectations](#) – Jan 2013
- [Lean ERP: What It is and Why You Should Care](#) – Dec 2012

Media Citations

- [Riffing on Panorama's 10 ERP Predictions for 2016](#) | Diginomica
- [Cloud First, Mobile First are Key Themes for New Dynamics AX](#) | TechTarget
- [Voice of Reason in the Warehouse – WMS & Voice Picking Technology Report 2015](#) | Logistics Handling
- [Infor Hits Top Tier in Report Comparing ERP Implementations](#) | TechTarget
- [How Microsoft Dynamics AX Stacks Up to Top Tier ERP](#) | MSDynamicsWorld
- [Six Signs of The Long, Slow Decline of ERP](#) | IT Jungle
- [4 Criteria for Choosing an ERP System Consultant](#) | Sage ERP
- [ERP Buying Guide: Top Tier Vendors](#) | *Enterprise Apps Today*
- [ERP proves daunting for mid-market](#) | *IT Web*

- [Why Software Designed for Your Industry Works Best](#) | *Bdaily*
- [ERP platform giants push into SMB market](#) | *TechTarget*
- [ERP, CRM integration unlocks value](#) | *IT Web*
- [ERP Project Success, Consultant Usage Down in 2015: Report](#) | *SageERPWire*
- [Cost-cutting systems start to flood the oil patch](#) | *EnergyWire*
- [Small Vendors Disrupt ERP Market](#) | *IT Web*
- [10 Tips For ERP Selection and Implementation](#) | *MetalForming Magazine*
- [ERP Implementations Exceed Budgets, Schedules](#) | *CIO Insight*
- [IT Boot Camps Offer Training, From ERP to Linux and More](#) | *eWeek*
- [Does SaaS ERP ROI always beat on-premises ERP? It depends](#) | *TechTarget*
- [SAP vs. Oracle: Who Comes out Ahead?](#) | *TechTarget*
- [The New World on ERP](#) | *CFO Magazine*
- [10 Keys to Creating a Mobile ERP Strategy](#) | *Enterprise APPS Today*
- [Five Ways to Tell if Your Company is Ready for SaaS ERP](#) | *TechTarget*
- [Quinn Administration Puts its Head in the Cloud — Computer Cloud](#) | Crain's Chicago Business
- [Oregon Health Exchange Fiasco A Cautionary Tale For CIOs](#) | CruxialCIO
- [ERP Contradictions in 2014: Smaller Projects, More Delays](#) | *ZDNet*
- [SaaS ERP Adoption Loses Momentum](#) | *IT Web*
- [New ERP Report Notes Implementation Challenges, Cloud Hurdles](#) | *MSDynamics World*
- [ERP Software Implementation Is Growing More Difficult](#) | *Midsize Insider*
- [ERP Requirements Planning and Vendor Selection: Expert Best Practices](#) | *Tech Target*
- [ERP Implementation Issues Trumpet Need for Project Champions](#) | *The VAR Guy*
- [Cloud ERP Deployments Declined In 2013, Panorama Says](#) | *IT Jungle*
- [Majority of ERP Projects Still Over Time and Budget](#) | *ComputerWorld India*
- [ERP benefits best measured with KPIs that look beyond ROI calculation](#)| *TechTarget*
- [ERP change management depends on a savvy communication strategy](#)| *TechTarget*
- [ERP Deployments Hinge on Master Data Management, Says Reseller Panel](#) | *TechTarget*
- [Consultants' Report Says Manufactures More Likely to go Over ERP Budget](#) | *Ferret*
- [Why Your ERP Is Underperforming](#) | *CFO*
- [Top 8 ERP Trends for 2014](#) | *Enterprise Apps Today*
- [2013 ERP Writers' Awards: Winners Announced](#) | *ERP Focus*
- [CFOs Should Know Their ERP](#) | *CFO Insight*
- [Panorama ERP Report: Research Underscores the Need for Highly Flexible Solutions in the Manufacturing Industry](#) | Infor's *Manufacturing Matters*

- [Avoiding Failures With Microsoft Dynamics AX: Deploying With Common Sense and Ruthless Focus](#) | *MSDynamicsWorld.com*
- [ERP 101 for the Small Business](#) | Muncie Voice
- [Online and Helpline Glitches Snag Florida's New Jobless Claims System](#) | *Tampa Bay Times*
- [Upgrading ERP can Help Improve Business](#) | *Dynamic Manufacturing Solutions*
- [Mass. IT Project is Latest Black Eye for Deloitte](#) | *Boston Globe*
- [$54m Later, State Fired Computer Contractor](#) | *Boston Globe*
- [Oracle-NetSuite Deal Benefits Users, Strengthens Vendors](#) | *SearchFinancialApplications*
- [Organizational Change Management Plan is Key to ERP Projects](#) | *TechTarget*
- [How to Evaluate ERP Software](#) | *Enterprise Apps Today*
- [Best Practices for Buying an Order Management System](#) | *SearchFinancialApplications*
- [Order Management System Allows Users to Effectively Target Customers](#) | *SearchFinancialApplications*
- [Fake Testimonial Tweets Teach an Enterprise Lesson](#) | *ZDNet*
- [ERP Customization Challenges Extend Beyond Customers Into the Partner Ecosystem](#) | *NetSuite Blog*
- [Five Tips to Improve Your Oracle Implementation Methodology](#) | *TechTarget*
- [Why is Dynamics AX the Right Choice for Functionality and Specific Industry Verticals?](#) | *CuroGens*
- [Heavy ERP Customisation Problematic](#) | *ITWeb*
- [ERP Recipe for CFOs: Change Processes First, IT Second](#) | *CFO Insight*
- [Leveraging ERP to Preserve Domestic Manufacturing](#) | *MSDynamicsWorld.com*
- [New ERP Installs Get Mixed Returns, Panorama Says](#) | *IT Jungle*
- [Things You Need to Know Before Implementing BI](#) | Business-Software.com
- [Report Shows Most Companies Satisfied With ERP Solution – in Theory](#) | *Apps Tech News*
- [2013 ERP Research: Compelling Advice for the CFO](#) | *ZDNet*
- [ERP 'Dichotomy': Cost is up, but so is Satisfaction](#) | *Enterprise Apps Today*
- [Majority of ERP Projects Experience Budget Overruns and Schedule Delays](#) | *Datamation*
- [ERP Software Project Woes Continue to Mount, Survey Says](#) | *Computerworld*
- [ERP Cost Overruns Still Plague Enterprise](#) | *IT World Canada*
- [ERP Projects Still Failing to Deliver](#) | *ITWeb*
- [ERP Deployment Delays Growing Longer, Survey Finds](#) | *SearchManufacturingERP*
- [Cloud and SaaS ERP Surges, Along with Tier II Providers, Panorama Says](#) | *IT Jungle*
- [Small ERP Vendors Gain Market Share](#) | *ITWeb*
- [Top Ten Changes that can Stop Accidents](#) | *CIOL.com*

- [Vendors Complain After Orlando Spends $8.7M on Software Without Bids](#) | *Orlando Sentinel*
- [Eleven Tips to Help Prepare Your ERP Systems for IFRS Conversion](#) | *SearchFinancialApplications*
- [Evolution and Opportunity: Going Beyond IT Failure](#) | *Enterprise Irregulars*
- [Top 10 ERP Predictions for 2013](#) | *ITWeb*
- [Does the End Result Justify ERP Projects?](#) | *Project Management Institute*
- [Where PayPal Leads in Solving Failure, Others Must Follow](#) | *ZDNet*
- [ERP Implementation Benchmark: Comparing SAP, Oracle, and Microsoft](#) | *Enterprise Irregulars*
- [Master the Five Success Factors for ERP Upgrades](#) | *SearchManufacturingERP.com*
- [ERP: A Convincing Case Must be Made Before Investment](#) | *Financial Times*
- [ERP: You Win Some, You Lose Some; Technology Successes and Failures](#) | *Formtek Blog*
- [State of Cloud ERP: Small but Growing](#) | *IT Business Edge*
- [Companies Still Challenged by ERP Implementations](#) | *Enterprise Apps Today*
- [Get Detailed When Preparing RFPs for Mobile ERP and BI](#) | *SearchManufacturingERP.com*
- [As SAP R/3 Support Fades, Upgrades to ECC 6.0 Accelerate](#) | *SearchSAP.com*
- [SAP v. Oracle: Battle of the ERP Giants](#) | *Enterprise Apps Today*
- [One Way to Avoid ERP Cost Disputes](#) | *CFOworld*
- [Five Reasons to Stick With Your Legacy ERP](#) | *SearchManufacturingERP.com*
- [ERP Still Haunted by Implementation Challenges](#) | *Enterprise Apps Today*
- [SAP Software License Horror Stories End With Solid Management, Experts Say](#) | *SearchSAP.com*
- [Three Sticking Points for SaaS ERP Adoption](#) | *IT Business Edge*
- [ERP Flexibility and the Ability to Customize](#) | *ERP Cloud Edge*
- [ERP Software Gets a Second Life in the Cloud](#) | *Technology Review* (published by MIT)
- [Summer Camp for Enterprise IT: Bolster Your Team's Skills](#) | *CIO Magazine*
- [ERP Buyer's Guide for Small Businesses](#) | *Enterprise Apps Today*
- [ERP: It's Going Nowhere Without the Buy-In of Your Users](#) | *CIO Magazine*
- [Implementing ERP More Effectively](#) | *The Manticore Blog*
- [ERP Enterprise Software Harder to Kill Than Osama Bin Laden](#) | *IT Investment Research*
- [Time to Rethink the Analyst Firm?](#) | *ZDNet*
- [2011 ERP Survey: New IT Failure Research and Statistics](#) | *Enterprise Irregulars*
- [ERP Change Management: The Silent Killer](#) | *Enterprise Irregulars*
- [Which Manufacturing Applications are Best for ERP Cloud Computing?](#) | *SearchManufacturingERP.com*

- [SAP Verdict Rattles Tech-Support Sector](#) | *The Wall Street Journal*
- [Understanding Lumber Liquidators' ERP failure](#) | *Enterprise Irregulars*
- [13 warning signs to prevent ERP doom](#) | *Enterprise Irregulars*
- [Time to blow up best practices myths](#) | *ZDNet*
- [ERP Software Maintenance: An Offer You Can't Refuse?](#) | *CIO Magazine*
- [Recovery-ready ERP](#) | *Supply & Demand Chain Executive*
- [25 ERP Experts, Blogs, and Influencers to Track in 2010](#) | *Focus*
- [Microsoft Dynamics ERP Edging Ahead In The Downturn](#) | *MSDynamicsWorld.com*
- [Six Keys to Effective ERP Implementation Training for Employees](#) | *SearchManufacturingERP.com*
- [Benefits of ERP Differ for SMBs and Large Enterprises](#) | *SearchManufacturingERP.com*
- [ERP Costs: Three Signs Companies Are Wasting Money](#) | *Computerworld UK*
- [When Will We Learn?](#) | *ZDNet*
- [Enterprise Resource Planning: Do You Need It?](#) | *Inc. Magazine*
- [Seven Steps to Choosing the Right ERP Software](#) | *TechRepublic*
- [ERP Implementations Take Longer, Cost More and Yield Less Satisfaction than Expected](#) | *Supply & Demand Chain Executive*
- [ERP Study Suggests Tier II Solutions May be Preferable](#) | *SupplyChainNetwork.com*